



Application for a Fish Processing Licence

Please complete the following information; use additional pages if necessary.

Applications shall be considered incomplete and shall be returned to the applicant if all required information has not been submitted.

Section A

Please submit fee with application

- New primary processing licence (one or more species) **\$7,500.00**
- New primary processing licence (value-added) **\$7,500.00**
- New species to be added to a primary processing licence **\$2,500.00**
- New emerging species to be added to a primary processing licence **\$1,000.00**
- New secondary processing licence **\$1,000.00**
- New primary processing licence for aquaculture (one or more species) **\$1,000.00**
- New species added to a primary processing licence for aquaculture **\$1,000.00**

Section B

An applicant shall, before filing an application with the Secretariat, give notice of intent to apply for a fish processing licence, by placing an advertisement in the form prescribed in the Fish Processing Licensing Policy Manual and in the **Fish Processing Licensing Board Act**. Please attach a copy of the advertisement to this application, or forward to the Secretariat, when available. No consideration will be given to the application until it has been advertised.

Has a public advertisement been placed in a local and a major newspaper for two consecutive weeks?

Yes No

Name of Major Newspaper: _____ Dates: _____

Name of Local Newspaper: _____ Dates: _____

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Section C

Company Name (Applicant): _____

Newfoundland and Labrador Company Registration Number (if applicable): _____

Canada Food Inspection Agency Registration Number: _____

Expiry Date: _____

Type of Business: _____
(Individual, Partnership, Company, Date Incorporated)

Address: _____ Postal Code: _____

Telephone Number: _____ Fax Number: _____

Email Address: _____

Location of Processing Plant: _____

Company Contact Person: _____ Phone Number: _____

Plant Contact Person: _____ Phone Number: _____

Section D

Identify the species to be processed and where the raw material will be sourced.

| Species | Source Location |
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| Species | Source Location |
|---------|-----------------|
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Section E

Please provide details of the applicant's share structure including names of shareholders, address, title and share percentage.

| Shareholder | Address | Title | Share Percentage |
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For non-publicly traded company, if any shareholder has greater than five percent shares in another fish processing company in this province, please submit the following information concerning the other fish processing company:

| Shareholder | Fish Processing Company | Share Percentage |
|-------------|-------------------------|------------------|
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Section F

Economic Development

Identify direct and indirect employment that will result from the proposed licence for the next three years. Identify duration of employment and if possible, provide the types of positions.

| Type of Position | Duration of Employment | Expected Number of Employees |
|--------------------------------|------------------------|------------------------------|
| Fish and Seafood Plant Workers | | |
| Manufacturing Managers | | |
| General Office Support Workers | | |
| Others | | |

Is the required labour supply and level of skill available to operate the proposed processing facility?

Yes No Explain how this has been determined.

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In the event the required skill-set is not available within the labour supply, describe any training plan and/or other measures established to address.

Section G

Business Plan

To demonstrate technical and financial capabilities of operating a fish processing facility, applicants are required to include or have approved and on file with the Department of Fisheries and Aquaculture a current viable business plan.

Production Plan

Identify the principal product types and the anticipated production as finished product weight.

Marketing Plan

Provide a marketing plan that identifies the product types, the principal target markets and anticipated prices. The marketing plan should identify any confirmed target markets and include any letters of intent. List any factors that could negatively affect the forecasted market information provided.

Waste Disposal Plan

Identify the types of expected waste generated from the processing facility and the intended disposal locations or other plans for the waste.

Section H

Is this an existing processing facility? Yes No

If no, please go to **Section I**.

If yes, please submit the following and then continue on to **Section J**.

History of Plant

Approximate Age of Plant: _____

Condition of Plant: _____

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Has the plant equipment been modernized? Yes No

If so, when? _____

Level of Processing (identify all that apply):

- Primary In-Province
- Secondary Aquaculture
- Value-Added

Infrastructure (identify all that apply):

| | | | |
|---------------------------------------|-----------|-------|---|
| <input type="radio"/> Plate Freezers | How many? | _____ | <input type="radio"/> Ice Makers |
| <input type="radio"/> Blast Freezers | How many? | _____ | <input type="radio"/> Off-loading |
| <input type="radio"/> Tunnel Freezers | How many? | _____ | <input type="radio"/> Cold Storage Facilities |
| <input type="radio"/> Brine Freezers | How many? | _____ | <input type="radio"/> Other |

Provide the estimated capacity for the principal species to be processed (i.e. how much raw material can be processed in a day?).

| Species | Capacity |
|---------|----------|
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If there will be future expansion/development of the fish processing plant, submit the following information:

- A description of the processing plant, including capacity, infrastructure upgrades and costs
- Details of all plant features, including a diagram of the production area
- List of new equipment purchased or leased

Section I

For new facilities, submit the following information:

- Site layout and map identifying the location
- A description of the processing plant, including capacity, infrastructure and associated costs
- Details of all plant features, including a diagram of the production area
- List of new equipment purchased or leased

Provide the estimated capacity for the principal species to be processed (i.e. how much raw material can be processed in a day?).

| Species | Capacity |
|---------|----------|
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Section J

Other Information:

Are there harbour facilities located at the processing plant? Yes No

If yes, what is the condition of the harbour facilities? Poor Fair Good Excellent

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Estimated percent of raw material to be landed at the plant? _____

Estimated percent of raw material to be trucked from other areas? _____

Please list location of other principal landing sites:

Is there an approved water source for the plant? Yes No

If a water upgrade is necessary, please indicate cost and who is paying:

Is there appropriate power supply? Yes No

If a power upgrade is necessary, please indicate cost and who is paying:

Section K

The following information shall be provided with the application.

Self-Declaration Form

Please complete and submit the self-declaration form at

www.gov.nl.ca/ffa/files/Self-Declaration-Statement-1.pdf.

Financial Information

The applicant shall provide information that demonstrates the financial capability to establish (if a new operation) and/or operate the enterprise, including the identification of all sources of funding, and letters of assurance from financial institutions and/or investors, personal net worth statements of principals, and any other documentation which supports current or proposed methods of financing with this application.

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Historical Financial Information

If applicable, financial statements for the previous year prepared by a professional accountant or other qualified person shall be provided. These statements shall include a balance sheet, statement of earnings and statement of cash flows, all prepared in accordance with generally accepted accounting principles.

Pro-forma Financial Information

Pro-forma financial statements for four years shall be provided. Projected cash flows shall be prepared on a monthly basis for the first year and on an annual basis for the following three years. Pro-forma balance sheets and statements of earnings shall be prepared on an annual basis for four years. All assumptions shall be stated.

Purchasing History

For applicants seeking a primary processing licence (value-added), provide verifiable information identifying the quantity purchased, in pounds, of the species subject to this application for each of the previous three years.

Other

Does the applicant have any outstanding debts with the Government of Newfoundland and Labrador?

Yes No

If yes, please provide details of the outstanding debt.

Is the applicant in good standing with the Workplace, Health, Safety and Compensation Commission of Newfoundland and Labrador?

Yes No

Provide a copy of the Articles of Incorporation and a Certificate of Good Standing from the Newfoundland and Labrador Registry of Companies. Corporate entities from other jurisdictions registered with the Registry of Companies for fewer than five years must provide equivalent, certified confirmation from a competent authority within their jurisdiction of origin.

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Section L

Please review and confirm the following are included in the submission:

- Completed application form
- Waste Disposal Plan
- Copy of the advertisement
- Self-Declaration Form
- Business Plan
- Financial Information
- Production Plan
- Historical Financial Information
- Marketing Plan
- Pro-forma Financial Information
- Future Expansion/ Development of the Processing plant (if applicable)
- Copy of the Articles of Incorporation and a Certificate of Good Standing from the Registry of Companies or equivalent, certified confirmation from a competent authority within the jurisdiction of origin.

Complete applications and documents are to be submitted to fplbsecretariat@gov.nl.ca

I certify that the information provided in this application and the attached related documents is true and correct.

Signature: _____

Name: _____

Position in Company: _____

Date: _____

The Department of Fisheries and Aquaculture is committed to protecting personal information. The personal information requested is being collected in accordance with section 61(c) of the **Access to Information and Protection of Privacy Act, 2015** (ATIPPA, 2015) and will be used to assess this Fish Processing Licence application. It will not be used for any other purposes unless authorized under ATIPPA, 2015.

For more information please contact:

Fish Processing Licensing Board Secretariat

Fisheries and Aquaculture

P.O. Box 8700

St. John's, NL A1B 4J6

fplbsecretariat@gov.nl.ca

(709) 729-3736